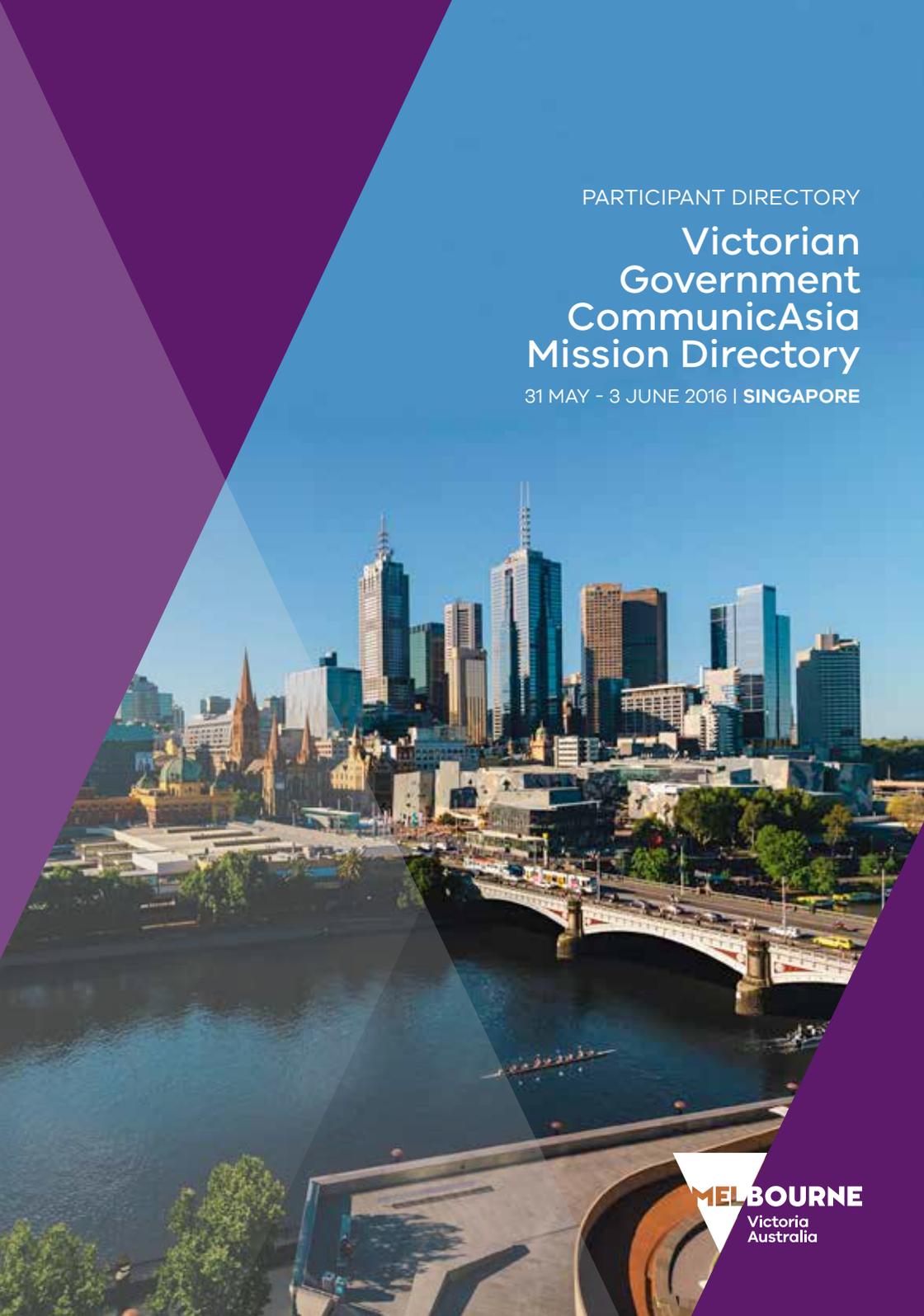# Victorian Government CommunicAsia Mission Directory

31 MAY - 3 JUNE 2016 | **SINGAPORE**

MELBOURNE
Victoria
Australia

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MESSAGE FROM THE MINISTER FOR SMALL BUSINESS, INNOVATION AND TRADE
HON PHILIP DALIDAKIS MP

I am delighted to join some of Victoria's leading digital technology companies in Singapore as part of CommunicAsia 2016, the most influential digital technology forum in South East Asia.

For the past seven years Victoria has sent delegations to this conference, which sets the agenda for the digital technology sector, establishes partnerships among key global players and is a critical source for the latest industry-specific innovations.

This year we want to make those ties even stronger and showcase the very best of Victoria's renowned digital expertise to help our technology companies build deep and enduring partnerships in the region, sharing skills and ideas and growing their international business networks.

Victoria deeply values its strong relationship with our South East Asian neighbours. The strength of these relationships can be seen in the depth of our cultural exchanges, the bonds that are forged through international education and tourism and in the rapid growth we have seen in trade and investment.

This relationship will grow even stronger this year when we open a new Victorian Government Business Office in Singapore. This will complement our large network of trade and investment offices around the world, currently at 18, which are crucial to connecting us with the rapidly growing economies in our region.

Victoria has a lot to offer in the digital technology sector, with a highly skilled workforce, world class universities and research institutes, a booming startup ecosystem and Melbourne as the world's most liveable city – we are a magnet for capital investment and quality of life.

In the past five years, nearly 20,000 new technology professionals have moved to Melbourne and the fDi Markets ranked Victoria second in the Asia-Pacific for the number of greenfield software headquarters set up in the last six years, behind only Singapore and ahead of Hong Kong and Sydney.

We have also seen leading global technology powerhouses including Square, Slack, Zendesk and GoPro all set up regional headquarters in Melbourne in the last year alone. Added to our thriving home-grown success stories like Nitro PDF, REA, Carsales.com.au, Seek and Kogan, there really has never been a better time to be part of Victoria's booming tech sector.

The Victorian Government is proud to support Victoria's strong delegation at this year's CommunicAsia, and I wish all of the delegates and companies the very best and hope that you use this great opportunity to develop lasting partnerships with Victorian businesses.

Hon Philip Dalidakis MP
Minister for Small Business, Innovation and Trade

MESSAGE FROM THE EXECUTIVE DIRECTOR, SOUTH EAST ASIA
MS HELEN ROWELL

The Victorian Government is actively engaged in building business connections between the state and companies in the economies of South East Asia.

Through the state's network of government business offices in South East Asia, we are promoting partnerships between Victorian companies and those within the region.

Trade missions, both inbound and outbound, form an important part of that relationship building agenda.

I am delighted to welcome this significant digital technology delegation of Victorian companies to Singapore to exhibit and network with potential partners at CommunicAsia 2016.

This Victorian delegation demonstrates the breadth of Victoria's innovative digital technology companies and highlights their capacity as enablers of future economic growth.

It also supports the Government's program to showcase the very best Victorian products and services globally and building new partnerships across the Asia Pacific region.

I look forward to working with you and the many leading businesses and organisations that are taking part in this mission to create new trade and investment opportunities for Victoria and South East Asia.

Ms Helen Rowell
Executive Director, South East Asia

ABOUT MELBOURNE, VICTORIA

Melbourne is the multicultural capital city of Victoria – home to people from 235 countries and regions. It has recently been rated the world's most liveable city by the *Economist Intelligence Unit* for the fifth year in a row. Melbourne was also voted one of the best new cities for business by *Fortune* magazine, and is ranked the third most entrepreneurial city in the Organisation for Economic Cooperation and Development.

Melbourne's four million people enjoy an enviable lifestyle with outstanding arts, food and wine, shopping, and diverse sporting and leisure opportunities. Victoria, with a population 5.8 million, is the innovation and knowledge powerhouse of Australia.

FOR THE FIFTH YEAR IN A ROW, MELBOURNE WAS RATED THE WORLD'S MOST LIVEABLE CITY BY THE *ECONOMIST INTELLIGENCE UNIT*

Strong economic base

Victoria is open for business, with a long standing AAA credit rating from both Standard & Poor's and Moody's. Victoria represents 3 per cent of Australia's total land mass and competes with the largest economies in South East Asia. It accounts for almost a quarter of economic activity (22 per cent of national GDP). Its strength is sustained by a diverse economy and a history of prosperity and growth across many industries.

Skilled, innovative and multicultural workforce

Victoria's highly skilled multicultural workforce offers industry a mix of energy, creativity and ability and has driven years of growth and prosperity.

Victoria's 10 universities are amongst the best in the world, with two in the world's top 100 universities and one in the world's top 40 universities. Victoria's institutions offer cutting-edge facilities, internationally engaged academic staff, access to world leading research infrastructure and outstanding graduate outcomes.

Victoria also produces 34 per cent of Australia's digital technology graduates, the largest of any state in the country. In the past five years, nearly 20,000 new technology professionals moved to Melbourne.

World-class infrastructure

Victorian-based businesses are forging strong links with the global economy, supported by sophisticated transport infrastructure, including Australia's largest 24-hour international airport and busiest container port.
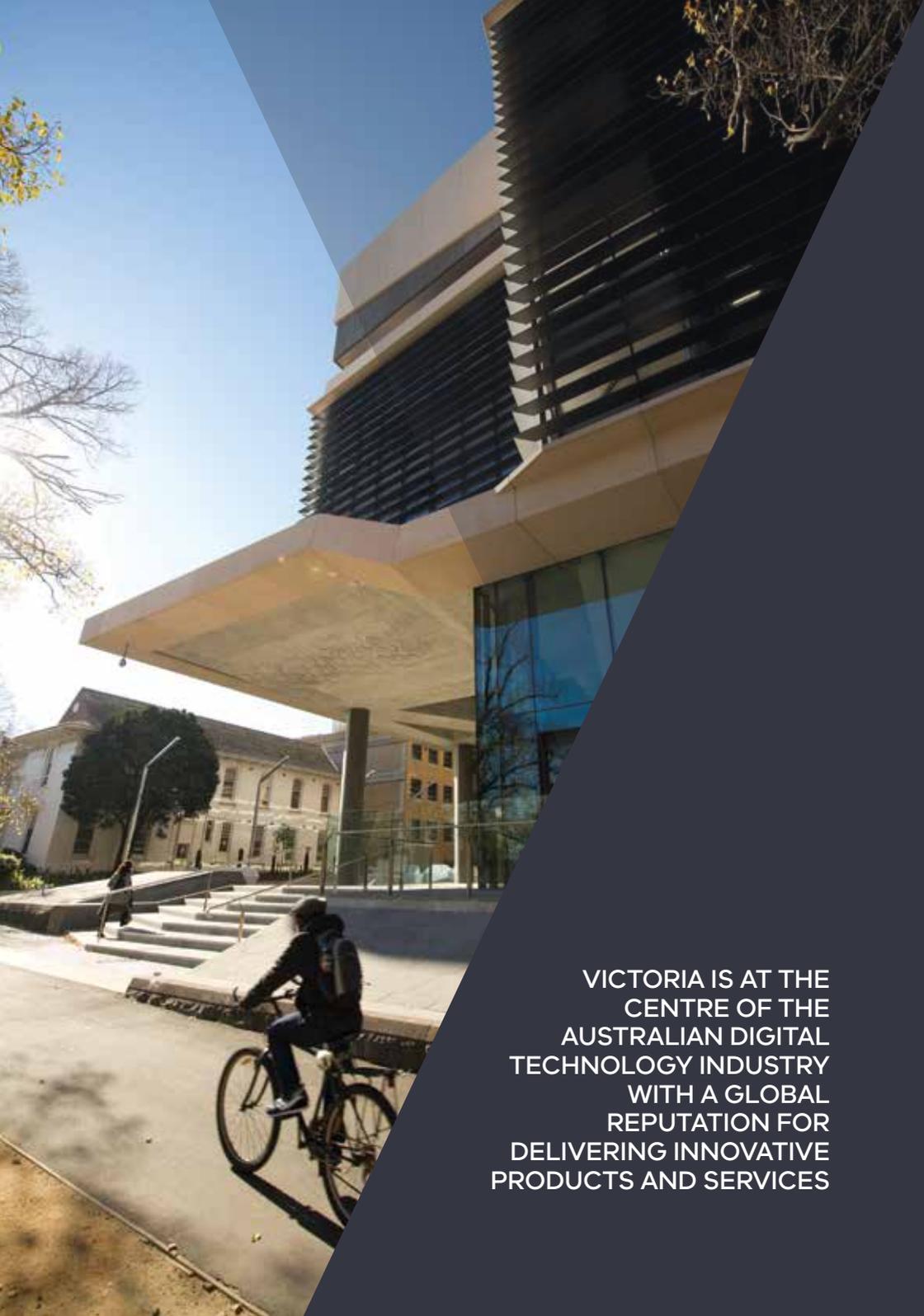
Doing business in Victoria

With an open economy and low-barriers to entry, Victoria is one of the most supportive and efficient places in the world to start a new business.

The State's pro-business Government is committed to creating a business environment that supports innovation and growth by cutting taxes and red tape.

Trade and investment relationship between Victoria and the ASEAN region

South East Asia is one of Victoria's key export markets, in particular Malaysia, Thailand, Singapore and Indonesia. South East Asia is a major market for Victorian dairy, grain and meat and is a significant source of tourists and international students. Two-way trade between Victoria and the ASEAN region was worth A\$16.1 billion in FY2014/2015. Australia's free trade agreements with Malaysia, Singapore, Thailand and the Association of South East Asian Nations have supported the continued growth in trade between Victoria and South East Asia.

Several prominent ASEAN companies currently operate in Victoria across a wide range of industries. Airline services from the region, including Malaysia Airways, Singapore Airways and AirAsia all have presence in Victoria. Companies focused on food and beverage and digital technology continue to strengthen ties with Victoria.

VICTORIA IS AT THE CENTRE OF THE AUSTRALIAN DIGITAL TECHNOLOGY INDUSTRY WITH A GLOBAL REPUTATION FOR DELIVERING INNOVATIVE PRODUCTS AND SERVICES

VICTORIA'S DIGITAL TECHNOLOGY INDUSTRY

Victoria is Australia's technology hub and is home to more than half of Australia's top 20 technology companies. It has a global reputation for cost effectiveness and delivering innovative products and services.

Victoria's digital technology sector generates more than A$34 billion in annual revenue, with exports worth around A$3 billion. It directly employs more than 83,000 people – almost a third of Australia's technology workforce – in nearly 8,000 companies across the state.

Victoria is an attractive location for local and international companies wanting to establish new or expanded operations to develop and deliver world-leading software and services. The state has recently attracted global technology companies including GoPro, Zendesk, Eventbrite, Slack and Square who have set up regional headquarters in Melbourne.

Victoria has been at the forefront of cyber research and development since the early 2000s when the Victorian Government supported the establishment on the Internet Commerce Security Laboratory at Federation University. Victoria's leadership on cyber security is demonstrated by Oxford University establishing its first regional office for its world-leading Cyber Security Capacity Centre outside of the United Kingdom, in Melbourne.

Data61, the new national CSIRO digital research agency will establish its cyber innovation leadership in Melbourne, bringing together the best and brightest minds feeding into national cyber security strategies.

The Victorian Government has also established LaunchVic, a new independent body, that will accelerate startups, drive new ideas and create jobs in Victoria.

It will invest in startup infrastructure (such as accelerators), improve access to capital for local startups, and advocate on Commonwealth legislation and regulation, as well as engage in startup events, campaigns, competitions and mentoring programs in partnership with Victoria's startup community.

Melbourne is the nerve centre for the National Broadband Network (NBN) – one of the largest infrastructure projects in Australia's history, and one of the largest broadband networks in the world. The project will provide high-speed broadband access to Australian homes and businesses. Melbourne is the technology hub for NBN Co, hosting the NBN Co National Operations Centre (NOC).

Victoria has one of the largest R&D clusters in the southern hemisphere providing world-leading, commercially-focused digital technology research. This led to IBM opening its 12th Global Research Laboratory in Melbourne, one of only 12 IBM research facilities globally.

The Victorian Government is determined to develop partnerships between Victorian digital technology companies and South East Asian organisations and to build on the already significant trade relationship between Victoria and South East Asia.

COMPANY PROFILES

Affirm Paperless Solutions

Affirm Paperless Solutions is bringing its award-winning paperless recruitment and on-boarding solution, Onboard Express, to Singapore. Onboard Express provides large organisations and subject matter experts with considerable savings in the recruitment and on-boarding process. It enhances the experience of joining a new company, thus decreasing the chance of new employees departing prematurely. It is common for enterprises in Australia to experience a saving of 80 per cent against their existing recruitment and on-boarding administrative costs, as well as seeing a significant reduction in the attrition rate of new employees within the first 12 months.

Onboard Express is delivered as a 'Software as a Service' and is straight forward to implement. The ability for candidates to use their mobile phone or tablet to apply and accept an employment offer using a digital signature is appealing to the younger generation. Onboard Express delivers on the Singapore government ambition for businesses to become innovative and more efficient.

Mr Bryan Ericson
Chief Executive Officer

MOBILE
+61 417 007 803

EMAIL
bryane@affirmsoftware.com.au

WEBSITE
affirmsoftware.com.au

ADDRESS
Suite 415, 343 Little Collins Street
Melbourne VIC 3000
Australia

ANECSYS

ANECSYS is a cloud-based translation services and technology company for business, enterprise and government. Employing a hybrid approach, ANECSYS combines the intelligence of a global team of translators with its award-winning technology platform to deliver fast, scalable and accurate translation services in 96 languages.

With proprietary technology at the forefront, ANECSYS has been awarded as one of Australia's most innovative companies in the Smart100 index, a top 10 SME in the DELL Business Excellence Awards and recognised in Rust Report's 'Who's who of Aussie ICT'.

Founded in 2011, ANECSYS is a privately held company head-quartered in Melbourne, Australia with offices in the United Arab Emirates, Philippines and Indonesia, and export markets spanning the Asia Pacific, including Singapore.

Mr Mark Saba
Chief Executive Officer

MOBILE
+61 488 050 222

EMAIL
mark.saba@anecsys.com

WEBSITE
anecsys.com

ADDRESS
Tower 4, Level 10,
611 Flinders Street,
World Trade Centre
Melbourne VIC 3005
Australia

Bugwolf

Bugwolf

Bugwolf provides user testing teams and tools for enterprise. It has invented a unique pay for performance SaaS platform, where the world's best testers compete over a short period of time breaking software, websites, and mobiles apps, improving the digital experience and reporting on usability, user experience and functionality.

It's marketplace of pro-testers provides organisations with a fresh set of eyes prior to releasing a digital product to market, testing across multiple platforms and devices, and are fully vetted ensuring products remain confidential. Its platform enables clients to discover more bugs with less people in less time prior to releasing software, reducing UAT and QA test cycles from weeks to days, lowering the cost of testing by up to 50 per cent, and accelerating test coverage.

Bugwolf does this to address the rising cost of digital quality, and to enable clients to deliver digital innovation and quality faster to their customers. Clients include the NAB, Australia Post and Treasury Wines, plus many more iconic enterprises.

Ms Natasha Brent
Testing Director

MOBILE
+61 421 322 133

EMAIL
natasha@bugwolf.com

WEBSITE
bugwolf.com

ADDRESS
2/F, The Lantern,
707 Collins Street
Docklands VIC 3008
Australia

![CombiTel logo] CombiTel®
The IPTV Experts

CombiTel

Omniscreen is a member of CombiTel Group, a privately funded Australian-owned firm. It was founded in 2011 as a spin-off from the software development team at CombiTel. Omniscreen was founded to address the market demand for next-generation enterprise applications. It delivers rich media across converged networks including TV, radio and digital signage.

Omniscreen's flagship product is Omniscreen Pilot, which incorporates a highly scalable and reliable server platform with a suite of applications designed to address a number of key vertical markets including Aged Care, Education, Corporate, Healthcare, Hospitality, Government, Public Venues and Workforce Accommodation.

Mr Eugene Razbash
Managing Director

MOBILE
+61 411 472 222

EMAIL
eugene@combitel.com.au

Mr Mark Papo
Customer Service Manager

MOBILE
+61 431 723 727

EMAIL
markp@combitel.com.au

WEBSITE
combitel.com.au

ADDRESS
Unit 12, 347 Bay Road
Cheltenham VIC 3930
Australia

Mr Mark Abbott
Director

MOBILE
+61 414 909 238

EMAIL
mabbott@13concepts.com

Mr Robert Nisi
Director

MOBILE
+61 406 629 313

EMAIL
rnisi@13concepts.com

WEBSITE
dexterous.com.au

ADDRESS
602/566 St Kilda Road
Melbourne VIC 3004
Australia

Dexterous Systems (Aust)

Dexterous Systems (Aust) is headquartered in Melbourne, Australia. The Dexterous software platform is a unique business management system that integrates multiple databases and systems into the one portal. Dexterous offers a comprehensive range of functionalities and capabilities not available in other solutions.

Dexterous reduces costs through the elimination of paperwork and duplicated processes, and by integrating multiple systems. It generates value through the smarter capture of leads and potential clients, better interactions with clients and contacts, better marketing capabilities and communication channels, capturing and summarising information and KPIs, and a higher quality of information, reducing errors and dirty data.

ETRANSLATE.BIZ

eTranslate

eTranslate is a web content localisation and translation solution powerhouse with offices in Hong Kong and the Asia Pacific. Its flagship product TM5 is a Translation Management System which automates many of the processes associated with web content translation. The product has connectors to a number of CMSs including Adobe CQ5, Sitecore, Microsoft CMS and a CMS running on RDBMS. eTranslate's clients include the Singapore government, Pan Pacific Hotel, Singapore Airlines, NVIDIA and many more.

Mr Wayne Tseng
Director

MOBILE
+61 433 104 830

EMAIL
info@etranslate.com.au

WEBSITE
etranslate.com.au

ADDRESS
Level 1, 759 Riversdale Road
Camberwell East
Melbourne VIC 3124
Australia

flexAnswer

flexAnswer Solutions

flexAnswer Solutions, with offices in Singapore and Melbourne, is a leading provider of Virtual Assistant and other customer support solutions to help organisations enrich their customer service.

It's proprietary Natural Language processing technology makes the whole experience of self-help satisfying by having a greater understanding of the question asked. It delivers a high accuracy of answers and through its living knowledgebase, the knowledge will continue to grow, become smarter and provide insights into your customer question trends. flexAnswer learns like a human, from past experiences. Products include Virtual Assistant, Guided Process Flow, interactive FAQs and iChat.

flexAnswer is used by leading organisations such as Infocomm Development Authority of Singapore (IDA), Ministry of Education, Ministry of Social and Family Development, Internal Revenue Authority of Singapore (IRAS), Changi Airport, Singapore Power, International Enterprise (IE), Cardinia Shire Council and many more.

Lin Milne
Managing Director

TELEPHONE
+65 9815 8895

EMAIL
linm@flexanswer.com

Grant Milne
Chief Technology Officer

TELEPHONE
+65 9677 1500

EMAIL
grant.milne@flexanswer.com

WEBSITE
flexanswer.com

ADDRESS
Level 50, 120 Collins Street
Melbourne VIC 3000
Australia

Forticode

Imagine being able to use that old, simple password you used to have – the one you could remember, that meant something to you – but also have confidence that your identity was more secure and safe.

Forticode have developed and patented a new password entry solution that removes the risk of being hacked, but also simplifies the entire authentication experience. No more tokens, SMS or biometrics to complicate things – just a simple one step login process that offers Multi-Factor Authentication (MFA) level security, and that can be 'plugged into' an existing app, or controlled through your mobile phone to put you in control of your personal security posture.

Forticode – making passwords simple and safe again. Australian innovation, benefiting the world.

Mr Tony Smales
Chief Executive Officer
and Founder

MOBILE
+61 426 810 490

EMAIL
tony.smales@forticode.com

Mr Ramsay Smith
Vice President

MOBILE
+61 410 677 957

EMAIL
ramsay.smith@forticode.com

WEBSITE
forticode.com

ADDRESS
Level 7, 22 William Street
Melbourne VIC 3000
Australia

GapMaps

GapMaps is a leading provider of network strategy tools and consulting services to the business enterprise sector in Australia and New Zealand, and is rapidly expanding into Singapore, Indonesia, the United States, Canada and the United Kingdom.

It provides business with powerful, insightful and cost effective solutions using demographic, drive-time, government and industry data to enable business to create powerful market intelligence for fact-based business decision making.

GapMaps is a simple, cloud-hosted application built on a Google Maps platform that can be used on any device, in any country.

Mr Anthony Villanti
Managing Director and Founder

MOBILE
+61 411 098 691

EMAIL
anthonyv@gapmaps.com.au

Mr Tim Shaw
Chief Executive Officer

MOBILE
+61 447 006 130

EMAIL
tims@gapmaps.com.au

WEBSITE
gapmaps.com.au

ADDRESS
Unit 201, 425 Docklands Drive
Docklands VIC 3008
Australia

Inomial

Inomial is an Australian subscription automation and billing software company. It specialises in order-to-cash solutions for telecommunications, utilities, cable TV, and other industry sectors.

Smile is the name of its convergent billing platform. It offers an on-premise as well as cloud-based solution which is highly customisable through an extensive set of API's. Inomial is keen to explore new opportunities in the Asia Pacific region.

Mr Richard Guiliano
Vice President International

MOBILE
+61 418 606 069

EMAIL
richard@inomial.com

Mr Mark Lillywhite
Chief Technical Officer

MOBILE
+61 414 458 605

EMAIL
mark@inomial.com

WEBSITE
inomial.com

ADDRESS
Suite 801, 620 Bourke Street
Melbourne VIC 3000
Australia

InteractiveGroup

Interactive Group Pty Ltd

Mr Murray Evans
Director

MOBILE
+61 412 110 861

EMAIL
murray.evans@
interactivegroup.biz

Ms Fearn Sinclair
Chief Financial Officer

MOBILE
+61 411 100 540

EMAIL
enquiries@interactivegroup.biz

WEBSITE
interactivegroup.biz

ADDRESS
Level 5, 423 Bourke Street
Melbourne VIC 3000
Australia

Interactive Group provides service intelligence software solutions, consulting, implementation and support and maintenance services to major organisations. It has developed solutions using the latest Microsoft technologies and initially specialised in the mission-critical public safety service provision environment. The company specialises in the provision of an innovative Service Intelligence suite that can be applied to many business domains and, whilst grounded in public safety, have expanded into other industries including utilities, telecommunications, mining, transport and managed IT services.

The Service Intelligence Solution (Acuity) can be installed on-premises, in the cloud or provided as a fully managed service for complete flexibility. The Interactive Group have formed strong partnerships with leading organisations and have assisted in developing class-leading (white labelled) solutions for their clients.

Customers include critical communications suppliers and corporations (trunked radio, mobile data, paging systems, wireless systems, LORA and others), critical communications system users (police, fire, ambulance, emergency services, power and water utilities, and transport companies) and government departments that lease these systems from suppliers.

Kilbaha Multimedia Publishing

Kilbaha Multimedia Publishing is an Australian company (established in 1978) which has developed e-learning materials for schools throughout Australia and New Zealand, through an Australian government initiative known as The Learning Federation.

Kilbaha Multimedia Publishing has a wide range of electronic titles published on its website which are purchased by schools throughout Australia. It specialises in English, Mathematics, Science, Biology, Chemistry, Physics, Psychology, History and Geography. There are numerous titles for primary and secondary schools in the important mathematics curriculum areas of numbers, calculations, space and shape, and handling data. These titles are currently being used in Australia, New Zealand and the United Kingdom.

Chief Executive Officer, Bill Healy has had extensive teaching experience in mathematics and science. He currently runs Kilbaha Multimedia Publishing, employing teachers from all over Australia to write educational content and assessment material for schools and parents.

Kilbaha Multimedia Publishing are seeking exclusive distributors or manufacturers under licence for titles in all education markets outside Australia and New Zealand. Ministries of education can also purchase content at a very reasonable cost for distribution to all of their schools.

Mr William Healy
Chief Executive Officer

MOBILE
+61 413 425 374

EMAIL
kilbaha@gmail.com

WEBSITE
kilbaha.com.au

ADDRESS
160 Cotham Road
Kew VIC 3101
Australia

Mr Anthony Roy
Business Manager

MOBILE
+61 408 267 716

EMAIL
tony@kingfisher.com.au

Mr Steven Dowling
Executive Advisor

MOBILE
 +61 409 478 850

EMAIL
steve@kingfisher.com.au

WEBSITE
kingfisher.com.au

ADDRESS
720 Springvale Road
Mulgrave VIC 3170
Australia

Kingfisher International

Established in 1986, Kingfisher International is a specialist manufacturer of equipment for fibre-optic communication systems. Communication engineers and contractors around the world rely on Kingfisher Fibre optic testers to help them deliver the highest performance optical networking systems available.

With over 25 years specialising in fibre-optic loss testing, Kingfisher International are the trusted experts in delivering fibre-optic test confidence. Kingfisher fibre-optic test equipment sets the industry standard for quality, ease of use and flexibility.

M2M One

M2M One is one of Australia's leading providers of device connectivity services, catering exclusively to the Machine to Machine (M2M) and Internet of Things (IoT) market. M2M One's goal is to help customers and partners accelerate development and manage deployment of their connected devices.

M2M One's services include M2M SIM Cards, IP networking, flexible data plans and M2M service management. All services are backed by the world class Jasper Wireless Control Centre and operate on Australia's largest mobile network offering your devices the greatest reliability, coverage and speed available.

Mr James Mack
General Manager

MOBILE
+61 411 823 787

EMAIL
james.mack@m2mone.com.au

WEBSITE
m2mone.com.au

Mr Daryl Chambers
Director

MOBILE
+61 401 575 710

EMAIL
daryl.chambers@
m2mconnectivity.com.au

WEBSITE
m2mconnectivity.com.au

ADDRESS
1 Barrett Street
Kensington VIC 3031
Australia

MessageXchange

MessageXchange is a cloud B2B integration service. The MessageXchange service is an easily accessible, high performance platform that streamlines the exchange of information (such as EDI and XML messages) between your IT systems and those of your customers, partners, suppliers and government. The service is highly secure and reliable, and it guarantees the viability, continuity and efficiency of your business.

Mr John Delaney
Managing Director

MOBILE
+61 417 353 146

EMAIL
john.delaney@
messagexchange.com

Ms Ellen Tjahjana
Product and
Marketing Manager

MOBILE
+61 405 094 840

EMAIL
ellen.tjahjana@
messagexchange.com

WEBSITE
messagexchange.com

ADDRESS
Level 3, 488 Bourke Street
Melbourne VIC 3000
Australia

Moonah Capital Partners

Moonah Capital Partners (MCP) is a boutique corporate advisory firm with a strong IT focus.

It provides advisory services for mergers and acquisitions, IPOs, capital raisings and restructurings. MCP is backed by an experienced team of IT and finance industry veterans and has extensive knowledge in the technology sector including IT service provision, IP infrastructure, telecommunications, wireless, internet and e-learning.

MCP's international experience and depth of knowledge provide a global perspective on current and emerging developments in the sector. MCP are committed to building shareholder value through the provision of sound and objective advice and innovative solutions. Headquartered in Melbourne, Australia, MCP has a partner office in San Francisco, servicing Silicon Valley.

Mr Brad Allan
Principal

MOBILE
+61 438 245 507

EMAIL
bradallan@moonahcapital.com

WEBSITE
moonahcapital.com

ADDRESS
1280 Boneo Road
Cape Schanck VIC 3939
Australia

Ng Technology

Mr David Ng
Managing Director

MOBILE
+61 418 381 409

EMAIL
ng@ngtechnology.com.au

WEBSITE
ngtechnology.com

ADDRESS
5 Everingham Court
Greenvale VIC 3059
Australia

Established in 1987, Ng Technology specialises in structured cabling, fibre solutions and fire resistance cabling. The head office is based in Melbourne, Victoria with a regional office in Malaysia.

Ng Technology offers custom OEM/ODM manufacturing to meet customers specifications. Products and services includes fibre optics, Cat.5e/Cat.6/Cat.6A/Cat.6 mini 28AWG, long distance HDMI, high rated fire resistance and fire control cables.

It has been supplying and supporting the telecommunication and datacomms industries since 1987. Clients include government, defence, telecoms, mining, education, finance, corporate, data centres, system integrators and wholesale chain stores. Ng Technology is committed to meeting and exceeding customer expectations.

Novatti Group

Novatti, an Australian-based company, is an award-winning global software technology and systems integration provider, committed to delivering innovative payment solutions since 1996.

With an emphasis on the development and delivery of high volume, mission critical systems, these reliable and efficient solutions include Consumer Digital Wallet, Electronic Top-Up, Mobile Money, Bill Payments, Remittance Services, Voucher Management Systems and Electronic Voucher Distribution Systems.

Novatti's transaction processing services include TransferBridge, a worldwide remittance network, and Flexepin, an open-loop cash voucher that is redeemable online.

Peter Cook
Chief Executive Officer

MOBILE
+61 411 111 153

EMAIL
peter.cook@novatti.com

WEBSITE
novatti.com

Sashie Kumar Kovindasamy
Director, ATX Novatti

TELEPHONE
+60 1 2336 6622

EMAIL
sashiekumar@atx.my

WEBSITE
atx.my

ADDRESS
Level 1, 293 Swanston Street
Melbourne VIC 3000
Australia

OmnyStudio

Omny Studio

Omny Studio is a world-first, all-in-one solution for the capture, storage, editing and analytics of audio. The platform was developed for broadcast radio and designed by veterans of the Australian radio industry. As a broadcast goes to air, Omny Studio automatically captures and stores each break securely in the cloud, instantly creating a rich, searchable archive of content. The audio can then be fine-tuned using the inbuilt editor and shared on social media or embedded on a website within minutes of it going to air.

The entire system was designed to create an efficient, dynamic and simple solution for any kind of audio production and provides a huge benefit to broadcasters. In providing broadcast radio with the ability to share content online, Omny Studio proves that radio can be an agile participant in the digital age.

Mitch Secrett
Sales and Implementation

MOBILE
+61 407 983 940

EMAIL
mitch@omnystudio.com

WEBSITE
omnystudio.com

ADDRESS
3.14/343 Little Collins Street
Melbourne VIC 3000
Australia

OptoTech

OptoTech Pty Ltd

OptoTech specialises in the development and commercialisation of customised laser solutions for instrumentation, non-contact laser metrology and laser micro-processing of biocompatible materials.

It's business also includes the development and commercialisation of diode pumped solid state (DPSS) laser systems and associated technologies, the development and commercialisation of semiconductor laser systems, the development of customised laser solutions based on proprietary laser technologies and the development of laser instrumentation.

OptoTech's products and technologies apply in markets such as medical instrumentation, metrology, research and development, material processing, semiconductor industry and military/defence.

Current customers include Seagate Technology, Intel Corporation, United Microelectronics Corporation (UMC), West Pharmaceutical Services, Infineon Technologies, Texas Instruments, Analog Devices, Littelfuse Inc, Amkor Technology, LG, TDK, St Vincent's Hospital Melbourne, L&L Sullivan, Laser Sight Melbourne, Bayside Eye Specialists, Cancer Institute, Austin Hospital Melbourne and the Bionics Institute.

Mr Mircea Petre
Director

MOBILE
+61 409 508 856

EMAIL
mpetre@optotech.com.au

WEBSITE
optotech.com.au

ADDRESS
Suite 108, 175 Sturt Street
Southbank VIC 3006
Australia

![PaperCut logo]

PaperCut Software International

PaperCut develops print management solutions for education, government and business. This innovative software eliminates waste and encourages responsible behaviour by making users accountable for each printed sheet. PaperCut's vendor neutral approach provides a seamless customer experience for users and IT administrators on all major brands of multifunction printers.

Businesses of all sizes ask for PaperCut to provide policies for security of print devices and documents, cost allocation of resources and to prevent over use of paper and toner. This award-winning print management solution is used in over 112 countries with more than 50,000 sites across all markets and is translated into over 25 languages, including traditional and simplified Chinese, Japanese and Korean.

PaperCut is represented in South East Asia by our Authorized Solution Centre, Copy Monitoring who support customers and partners with training, consultancy and tailored solutions.

Ms Julie Walker
Global Head of Sales and Marketing

MOBILE
+61 402 609 570

EMAIL
julie.walker@papercut.com

WEBSITE
papercut.com

Mr Jim Milne
Director – Copy Monitoring

MOBILE
+64 274 764 779

EMAIL
james@copymonitoring.com

WEBSITE
copymonitoring.com

ADDRESS
1 Oxley Road
Hawthorn VIC 3122
Australia

Ms Michelle Sims
General Manager

MOBILE
+61 488 084 151

EMAIL
msims@peercore.com.au

WEBSITE
peercore.com.au

ADDRESS
29b Trade Park Drive
Tullamarine VIC 3043
Australia

Peercore Nexgen Pty Ltd

Peercore Nexgen is a product and service company specialising in the food Industry. Peercore Nexgen implement solutions that streamline processes, meet compliance and positively impact the customers bottom line.

Specialising in tailoring solutions to meet customer business needs, Peercore Nexgen assists clients in maintaining their unique, competitive edge within the industry, forming a strategic, long term business relationship and becoming a trusted partner.

Solutions include desktop, web-based and mobile device applications (Android, Windows and Apple OS) implemented on smart phones, tablets, Panasonic tough books and handheld scanners.

Mr Zhuo Liang
Chief Executive Officer

TELEPHONE
+61 3 9912 8391

MOBILE
+61 433 880 888

EMAIL
zo.liang@pipex.com.au

Ms Mio Hu
Product Manager

TELEPHONE
+61 3 9912 8391

MOBILE
+61 403 586 523

EMAIL
mio.hu@pipex.com.au

WEBSITE
pipex.com.au

ADDRESS
107e, 517 Flinders Lane
Melbourne VIC 3000
Australia

Pipex Australia Pty Ltd

Pipex is a cloud-base supply chain control platform that simplifies multichannel suppliers businesses. It automatically syncs inventory, orders, logistics and sales across channels, providing suppliers with operational efficiencies and a holistic understanding of their export market. With Pipex, suppliers are able to save time, make better decisions and grow. As a fully integrated cloud-based supply chain control, Pipex offer customers a customised Business Process Outsourcing (BPO) service.

Product Lighthouse

Product Lighthouse has developed a product information platform for electronics retail. It aims to help consumers navigate to the right products by providing retailers with a high-quality product information to use in store and online. In doing so, Product Lighthouse will meet the growing demand for a single source of standardised product content – something sought not only by retailers but also by logistics companies, insurance companies, payment platforms, receipt managers, aftersales companies, recyclers and many more.

Mr Chris Grannell
Chief Executive Officer

MOBILE
+61 404 358 678

EMAIL
chris@productlighthouse.com

Mr Gex Cheng
Chief Technology Officer

MOBILE
+61 422 241 789

EMAIL
gex@productlighthouse.com

WEBSITE
productlighthouse.com

ADDRESS
14, 565 Bourke Street
Melbourne VIC 3000
Australia

proximiti
location-based services

Proximiti

Proximiti is an award winning location-based services provider. It is trusted by banks, media companies and large retailers to deliver next-generation data, security and loyalty solutions.

On the cutting edge of FinTech and Big Data, Proximiti specialises in the use of real-time location to help clients reduce fraud, improve service, target new customers and build deeper relationships with existing customers. The technology has been forged in-market to solve real business problems. It has been independently tested, assessed and authorised to operate deep inside complex and secure environments.

Proximiti maintain a focus on simple integration, high security, transparency, user experience and the delivery of actionable insights. Founded in Melbourne in 2011, Proximiti has built a presence in South East Asia with a regional hub in Singapore and representative offices in New Delhi and Jakarta. This is supplemented by a growing network of best-in-breed strategic partnerships giving coverage across Asia.

Mr Mark Morgante
Regional Director,
South East Asia

TELEPHONE
+658 424 4397

EMAIL
mark@proximitimedia.com

Mr Shak Tiwari
Chief Technology Officer

MOBILE
+61 433 255 516

EMAIL
shak@proximiti.com.au

WEBSITE
proximiti.asia

ADDRESS
Suite 2, 242 Toorak Road
South Yarra VIC 3141
Australia

Qsome

Rajiv Pandey
Co-founder

MOBILE
+61 451 452 433

EMAIL
rajiv.pandey@qsometech.com

Ayush Trivedi
Co-founder

MOBILE
+61 433 114 248

EMAIL
ayush@bhaap.com

WEBSITE
qsometech.com

ADDRESS
8 Quarterdeck Road
Sandhurst VIC 3977
Australia

Qsome – Experts in Software Quality Assurance

Qsome are experts in software quality assurance for medium and large enterprises. Qsome exploits its proprietary, leading-edge technology to deliver next-generation, smarter and faster software QA services. Fixed-price, flexible engagement models help to deliver greater value, faster. If your applications environment is changing, growing or not keeping pace with your business needs, talk to Qsome to see how they can help improve quality and do more with your current budget.

RECTIFIER TECHNOLOGIES

Rectifier Technologies

Mr Andy Maslan
Sales Engineer

MOBILE
+61 431 674 146

EMAIL
andy.maslan@rtp.com.au

WEBSITE
rtp.com.au

ADDRESS
24 Harker Street
Burwood VIC 3125
Australia

Rectifier Technologies (RT) specialise in the design and manufacture of AC/DC power converters with applications and end users in the telecommunications, industrial, utility, oil and gas, mining, scientific instruments and defence industries.

Thanks to its technical expertise in switch mode technology, the company is articulate in creating innovative solutions to meet the demand of future power applications. RT's products are marketed globally by regional distributors, with products sold in all major geographical markets, including North America, South America, Europe, Africa and the Asia Pacific region.

RT has a worldwide track record in the design of demanding applications, where excellent performance, high reliability and compact power density are mandatory.

RIPE

RIPE Intelligence develop websites, mobile applications and data management tools to help the emergency services sector collect, manage and distribute information to help personnel and the public to make informed decisions during emergencies.

It recognises that we live in an information-rich global network, where information is not confined by boundaries, jurisdictions or policies.

RIPE works with organisations that have a requirement to deal with emergency situations to ensure relevant information is managed appropriately and is available for consumption by those who need it.

It provides configurable Platforms as a Service (PaaS) focused around real-time integrated views of emergency intelligence. These include web and native app options where solutions can be built or customised to ensure your emergency intelligence communication requirements are met.

RIPE provides solutions that contribute to the protection of the public, reducing the impact of emergencies and increasing community resilience.

Tarron Newman
Chief Technology Officer and Director

MOBILE
+61 438 020 013

EMAIL
tarron@ripeintel.info

WEBSITE
ripeintel.info

ADDRESS
1/617 Spencer Street
West Melbourne VIC 3003
Australia

Skop.es

Over 50 per cent of system implementations fail or significantly disappoint. Most of the time this is due to poor project preparation rather than poor execution. Skop.es is the only toolset specifically designed to facilitate the set-up of successful system implementations.

Skop.es supports the key activities of requirements gathering, project management (e.g. scheduling and risk mitigation planning) and system selection (by matching/scoring requirements with systems).

It is used by systems integrators, consultants and project managers to support their work in project set up and system selection. Skop.es is also used by system vendors to on-board new clients efficiently and successfully.

Mr Luke Farley
Founder and Chief
Executive Officer

MOBILE
+61 412 931 777

EMAIL
luke@skop.es

WEBSITE
skop.es

ADDRESS
200 Lygon Street
Carlton VIC 3053
Australia

SSI

Security Software International

SSI Pacific

SSI Pacific is a corporation which provides world leading security intelligence and network monitoring solutions to government, telecommunications and enterprise sectors.

Used in more than 100 countries, SSI Solutions offer governments and law enforcement communities a complete portfolio of advanced intelligence solutions that help monitor, detect, identify, locate and observe criminal activities. Drawing from this experience has given SSI a unique ability to translate the requirement specific to the telecoms sector into solutions to support its client's business operations.

Large enterprises benefit from SSI's cutting edge technologies, intelligence experience and carrier grade development solutions to monitor, assess, review and protect their network and mission critical IT infrastructure.

Mr Samuel Py
Executive Chairman

MOBILE
+61 433 559 434

EMAIL
sap@ssipacific.com

Benedicte Muller
Sales Executive

MOBILE
+61 452 339 473

EMAIL
bem@ssipacific.com

WEBSITE
ssipacific.com

ADDRESS
Level 1, 620 Bourke Street
Melbourne VIC 3000
Australia

REWARDING
LOYALTY

Stamp Me

Stamp Media is a digital marketing business. It has developed mobile and cloud-based technologies to integrate loyalty and promotional programs onto smartphones. The platform is an effective marketing tool for customer retention, insight and direct communication. It operates its own brand loyalty application called Stamp Me and licenses its technology to brands, resellers and private labels.

Alan Donaldson
Co-founder

MOBILE
+61 488 091 707

EMAIL
alan@stampme.com

Shannon Magowan
Co-founder

MOBILE
+61 408 226 380

EMAIL
shannon@stampme.com

WEBSITE
stampme.com

ADDRESS
Office 3, 157 Fitzroy Street
St Kilda VIC 3182
Australia

Streamline Solutions

Streamline is the author of the eTP framework, a Rapid Applications Development (RAD) environment that delivers high performance, flexible and secure cloud-based applications.

In 2001, Streamline became the recipient of investment from INTEL which led to the establishment of the eTP framework. eTP is a radical innovation that delivers customised and secure cloud-based applications, quickly and efficiently. With minimum training, developers can create powerful and complex applications using standard coding structures and in-built function points.

eTP has been adopted by Silverlakeaxis, Asia's largest software house for Tier 1 core banking. Streamline's eTP CoreNET is designed for cloud-based insurance, Financial Core Processing, billing and ePayment. In Healthcare eTP, 'Care in Clouds' (CICs) is the largest provider of Emergency Alarm Management systems for the elderly in Australia. The service monitors over 35,000 clients at home on a 24/7 basis for Falls Management and Daily Wellbeing Checks.

Mr Damien Hulme
Chief Implementation Officer

MOBILE
+61 414 860 052

EMAIL
damien.hulme@ssolutions.com.au

Mr Jordan Lim
VP Channel & eTP
Solutions Architect

MOBILE
+60 123 098 488

EMAIL
jordan.lim@ssolutions.com.au

WEBSITE
ssolutions.com.au

ADDRESS
Level 6, 24 Albert Road
South Melbourne VIC 3205
Australia

SYPAQ

SYPAQ is a business and technology services organisation, founded in Melbourne, Australia with operations throughout the ASEAN region. SYPAQ services a wide variety of industry sectors including insurance, banking and finance, defence and aerospace, government, ICT, and public safety and emergency services.

In conjunction with its advanced project management, engineering and ICT consulting services, SYPAQ build and support integrated systems across many domains and technologies, including ERP and CRM systems, Case Management Systems, Document Management Systems, Intelligence, Surveillance and Reconnaissance systems (UAVs, Sensors, Gimbals, Auto Pilots, Ground Stations), to name a few.

Mr David Vicino
Managing Director

MOBILE
+61 407 150 397

EMAIL
dvicino@sypaq.com

WEBSITE
sypaq.com.au

ADDRESS
Level 5, 441 St Kilda Road
Melbourne VIC 3004
Australia

Townhall App

Townhall is for people who want great engagement in polls and surveys. It is the easiest way to capture real-time opinions from people who matter.

Unlike other solutions Townhall provides significantly higher engagement and completion rates because it takes only a few seconds for people to share their views and see what others think. Add your Townhall question, share it through social media and watch your numbers grow.

Keren Flavell
Chief Executive Officer and Founder

MOBILE
+61 402 831 228

EMAIL
keren.flavell@gmail.com

WEBSITE
www.townhallapp.io

ADDRESS
20 Moor Street
Sandringham VIC 3090
Australia

Nick Morgan
Managing Director

MOBILE
+61 421 489 301

EMAIL
nick.morgan@triskelelabs.com

Sally Unwin
GM Sales & Marketing

EMAIL
sal.unwin@triskelelabs.com

WEBSITE
triskelelabs.com

ADDRESS
220, 480 Collins Street
Melbourne VIC 3000
Australia

Triskele Labs

Triskele Labs is an independent cybersecurity advisory organisation operating across the Asia Pacific region. With a view to partner with clients to deliver a holistic view on cybersecurity, Triskele Labs helps clients to secure their data against threats, and reduce risk. Triskele's team of experienced advisers work closely with clients to transform their organisation's cybersecurity through an integrated approach to people, process and technology.

Triskele Labs understands your organisation and cybersecurity needs to ensure the delivery of strategic advice, business enablers and tailored solutions to help you achieve your goals in the most cost effective way.

The company's mission is to deliver superior customer service, offering professional advice and expertise with the utmost integrity. Triskele Labs ensures that the advice provided results in your best outcome and that it continues to be the leading name in cybersecurity.

TWIRLL

Embedded Business Solutions Pty Ltd, Australia introduces a simplified solution for all your retail needs. TWIRLL is a cloud-based digital platform that connects with customers, prospective buyers and other stakeholders.

With TWIRLL retailers can build their digital brand value and customers connect through the digital store. It provides complete automation of every SME retail store by providing tools such as a digital store, inventory management, order management, point-of-sale, marketing and branding tools, store administration tools and customer connect. It allows SMEs to compete with the large retailers.

TWIRLL provides one common platform to virtualise every store, enabling multi-channel sales to businesses, and business-to-business components allowing SMEs to connect to suppliers and distributors globally. With an uninterrupted social connection between consumers and businesses, TWIRLL helps buyers communicate more effectively with the retailer.

A platform-as-a-service for enterprise retailers, TWIRLL has solutions for all retailers. TWIRLL is the one stop digital platform for all your store needs!

Rishi Tandon
Director

MOBILE
+61 449 547 528

EMAIL
rishi.tandon@ebsconsulting.biz

Mr Manoj Kholia
Director

MOBILE
+61 431 717 669

EMAIL
manoj.kholia@ebsconsulting.biz

WEBSITE
ebsconsulting.biz

ADDRESS
23 Daffodil Way
Point Cook VIC 3030
Australia

Urbanise

Urbanise is the creator of the first cloud-based platform for delivering building services. By automating, detecting, predicting, connecting, communicating and engaging, the Urbanise platform outperforms conventional solutions and completely transforms the traditional approach to building operations. With all processes, systems and technologies integrated into a single platform – Urbanise allows building operators to improve customer service, reduce operational costs and create new revenue streams.

With a single point of access to the entire building or portfolio of buildings, the Urbanise platform is used in some of the tallest towers and most prestigious communities around the globe. Urbanise is listed on the Australian Securities Exchange and has offices in Australia, Malaysia, Singapore, South Africa, UAE and Europe.

Mr Ashley Austin
Customer Development Director

MOBILE
+61 459 599 422

EMAIL
ashley.austin@urbanise.com

WEBSITE
urbanise.com

ADDRESS
Level 3,
360 Little Lonsdale Street
Melbourne VIC 3000
Australia

ABOUT THE DEPARTMENT OF ECONOMIC DEVELOPMENT, JOBS, TRANSPORT AND RESOURCES

FACILITATING A COMPETITIVE AND DYNAMIC BUSINESS ENVIRONMENT AND FOSTERING A PRODUCTIVE WORKFORCE

The Department of Economic Development, Jobs, Transport and Resources (DEDJTR) is the Victorian Government's lead agency for creating the conditions to sustainably develop the Victorian economy and grow employment. The department's role is to increase jobs, investment, exports and opportunities; stimulate innovation, competitiveness, and confidence; and support sustainability.

DEDJTR has nine Ministers across 13 portfolios: Public Transport; Employment; Agriculture; Regional Development; Industry; Energy and Earth Resources; Roads and Road Safety; Ports; Tourism and Major Events; Creative Industries; Small Business, Innovation and Trade; Industrial Relations; and Training and Skills (international education). Three functional groups provide department-wide operational support: Strategy and Planning; People and Executive Services; and Financial Management and Technology Services.

Ms Kathy Coultas
Director
Digital Technology/ICT Sector Development
Department of Economic Development,
Jobs, Transport and Resources

ADDRESS
Level 35, 121 Exhibition Street
Melbourne, Victoria 3000
Australia

TELEPHONE
+61 3 9651 8077

EMAIL
kathy.coultas@ecodev.vic.gov.au

WEBSITE
invest.vic.gov.au

Ms Leneane Choong
Manager
ICT/Technology Trade, Trade Victoria
Department of Economic Development,
Jobs, Transport and Resources

ADDRESS
Level 35, 121 Exhibition Street
Melbourne, Victoria 3000
Australia

TELEPHONE
+61 3 9651 9476

EMAIL
leneane.choong@ecodev.vic.gov.au

WEBSITE
invest.vic.gov.au

ABOUT THE DEPARTMENT OF ECONOMIC DEVELOPMENT, JOBS, TRANSPORT AND RESOURCES OFFICES

Victoria has a strong relationship with the South East Asia region which includes a history of mutual business participation. The Victorian Government Business Office (VGBO) in Kuala Lumpur plays a vital role in the facilitation of trade and investment with the South East Asia region.

Through a variety of programmes and business initiatives, the VGBO assists Victorian exporters and provides assistance to regional companies and organisations to source products and services, business introductions and investment opportunities with Victoria.

A second Victorian Government Business Office was opened in Jakarta, Indonesia in June 2013 demonstrating Victoria's increased engagement with, and the importance placed on, the South East Asia region. With this development, the State of Victoria aims to explore significant business opportunities in the region and continue developing partnerships, economically, institutionally and culturally.

Kuala Lumpur

Victorian Government Business Office
Suite 23.1, Level 23 Menara IMC
8 Jalan Sultan Ismail
50250 Kuala Lumpur
Malaysia

TELEPHONE
+60 3 2055 1502

FACSIMILE
+60 3 2055 1489

Jakarta

Victorian Government Business Office
World Trade Centre,
Metropolitan Complex 1
Level 8, Jl. Jend. Sudirman kav 29–31
Jakarta, 12920

TELEPHONE
+62 21 521 1228

FACSIMILE
+62 21 521 1229

WEBSITES
export.vic.gov.au
trade.vic.gov.au
investvictoria.com

Ms Helen Rowell
Executive Director, South East Asia
Victorian Government Business Office,
Kuala Lumpur

TELEPHONE
+60 3 2055 1500

MOBILE
+60 12 538 0085

EMAIL
helen.rowell@ecodev.vic.gov.au

Ms Suzanne Ong
Trade Director, South East Asia
Victorian Government Business Office,
Kuala Lumpur

TELEPHONE
+60 3 2055 1503

EMAIL
suzanne.ong@ecodev.vic.gov.au

Mr Benjamin Lim
Investment Director, South East Asia
Victorian Government Business Office,
Kuala Lumpur

TELEPHONE
+60 3 2055 1501

EMAIL
benjamin.lim@invest.vic.gov.au

Mr Irawan Budianto
Trade Director, Indonesia
Victorian Government Business Office,
Indonesia

TELEPHONE
+62 21 521 1228

EMAIL
irawan.budianto@ecodev.vic.gov.au

If you would like to receive this publication
in an accessible format, such as large print
or audio, email trade@export.vic.gov.au